

## Message Text

UNCLASSIFIED

PAGE 01 ACCRA 02831 181507Z  
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----182006Z 123527 /44

R 181112Z APR 77  
FM AMEMBASSY ACCRA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7533

UNCLAS ACCRA 2831

E.O. 11652: NA  
TAGS: BEXP GH  
SUBJ: ADS REQUEST FOR ARMCO INTERNATIONAL, MIDDLETON, OHIO

REF: COMMERCE CD-144 OF MARCH 15, 1977

AFTER RECEIVING ADS REQUEST FOR ARMCO INTERNATIONAL WELDING EQUIPMENT

COMMERCIAL ATTACHE BEGAN INITIAL CONVASING TO DETERMINE INTERET OF  
PROSPECTIVE DISTRIBUTORS. MANAGING DIRECTOR OF BLACKWOOD HODGE  
INFORMED COMMERCIAL ATTACHE THAT UK BASED EXPORT MANAGER OF ARMCO,  
ALAN G. DAVIS, IN ACCRA. BLACKWOOD HODGE INTEJESTED, AS COMPANY  
HANDLES COMPLEMENTARY PRODUCTS. COMMERCIAL ATTACHE UNABLE TO  
CONTACT DAVIS, WHO DID NOT INFORM EMBASSY DURING HIS STAY. TO AVOID  
DUPLICATION AND EMBARRASSMENT TO ARMCO, COMMERCIAL ATTACHE SUSPENDED  
EFFORTS TO INTEREST LOCAL FIRMS IN POSSIBLE DISTRIBUTORSHIP.  
THREE COMPANIES (INCLUDING BLACKWOOD HODGE) THAT EXPRESSED INTEREST  
IN ARMCO WELDING EQUIPMENT ARE:

BLACKWOOD HODGE  
P.O. BOX 126  
ACCRA, GHANA

CONTACT: MR. A.J. BROOKES, MANAGING DIRECTOR  
TELEX: 2147

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COMMENT: FIRM STARTED AS UK SUBSIDIARY, NOW HAS GHANAIAAN  
SHAREHOLDERS. CURRENT WTDR AVAILABLE. (76 ACCRA 5841)

MECHANICAL LLOYD LTD.  
P.O. BOX 2086  
ACCRA, GHANA

CONTACT: MR C. G. KUMI, CHIEF ENGINEER

COMMENT: LARGEST WHOLLY-OWNED GHANAIA FIRM IN THIS FIELD.  
RECENT WTDR AVAILABLE (ACCRA 1665)

TAREK TRADING CO. LTD.  
P.O. BOX 4102  
ACCRA, GHANA

CONTACT: MR. A.W. DAHER, DIRECTOR

CABLE: TARECO

COMMENT: FIRM SEEMS AGGRESSIVE AND DIVERSIFIED, BUT HAS  
LITTLE EXPERIENCE IN CLOSELY RELATED PRODUCTS.

APPROVED: RALPH GRANER      PREPARED: ALBERT GLAD  
SMITH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 18-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977ACCRA02831  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2781203  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST FOR ARMCO INTERNATIONAL, MIDDLETON, OHIO  
**TAGS:** BEXP, GH  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/05cfcba3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009